

25th Anniversary

NAUTICAL MARINE

Management Services Pvt. Ltd., India

“We don't try to defeat. Together we win”

NAUTICAL MARINE, a ship management company established in 1998 provides customized and one stop Solution to Ship Owners and Managers.

Our technical expertise combined with our strong operations and management team provides best in class service to our clients globally.



“When you move your focus from
Competition
to
Contribution,
life becomes celebration.”



Project / Technical Management & Consultant

- Tanker Owners
- Management Consultant
- Technical / Engineering Management & Support.
- Planned Technical Maintenance, Repairs, Dry docking
- Marine System testing & commissioning
- Spare Parts, Stores maintenance, Bunkering
- Ship Brokering and Chartering
- Marine and Asset Insurance
- IT Service & Support to Marine Client
- Software Development- Client Specifies

Crew Management

- Main Fleet / Offshore Manning
- Riding Squad repair team services
- Rig Crew Management
- Flag State documentation.
- Working gears & Safety Equipment
- Payroll Management



Training

- Marine Engineering
- Nautical Science
- STCW Training
- Specialized & Value Added Training Courses
- Internal Training
- Particular on site Training

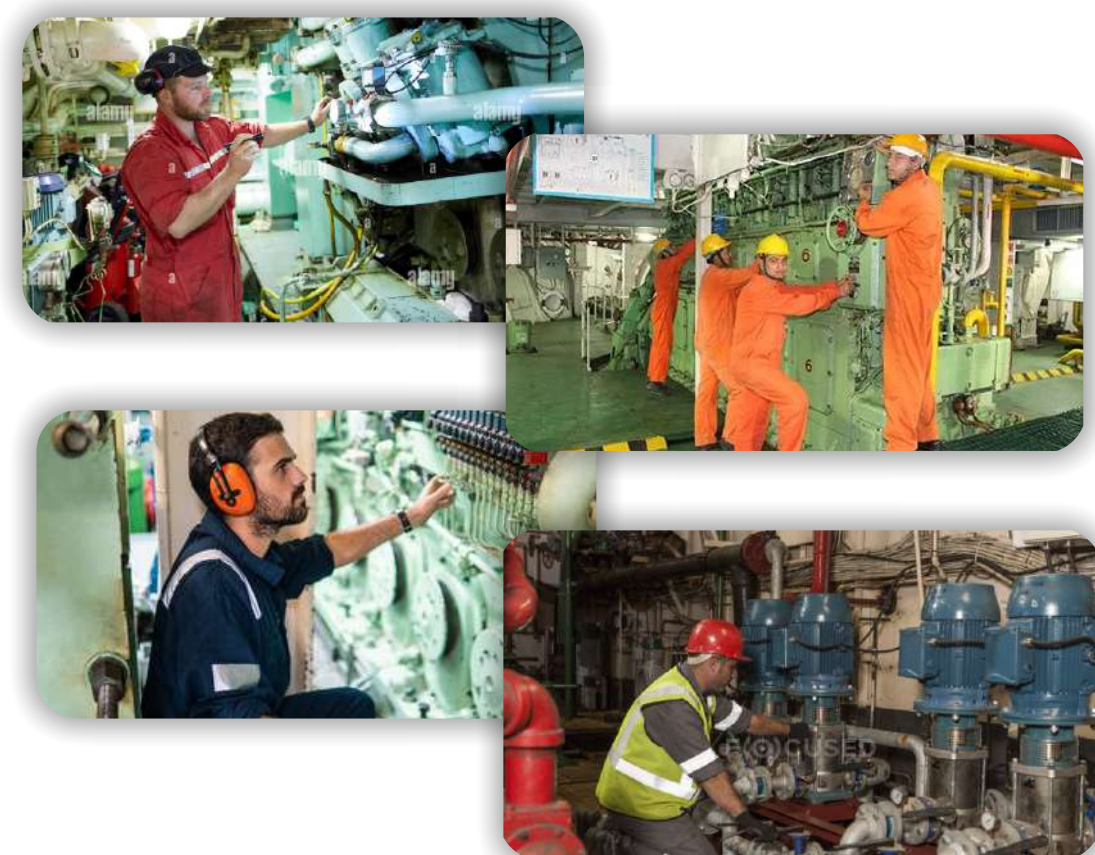




Crew Management Services

The Crew is of supreme, crucial part of the full ship management. The quality of seafarers engaged on-board make the difference between successful and unsuccessful ship management. We ensure that the vessel is manned with qualified and well-trained seafarers as per the owners's wishes and requirements. We perform all conventional management functions related to crew-management.

Manning related services such as retention, long term planning and pool arrangements, medical, insurance, health check-ups and treatment if necessary, along with P&I claims, mustering, travel arrangement & working gear for crew joining vessel. Maintaining ship accounts like providing crew monthly salary allotment service, portage bill, wages / PF, victualing, bonded stores & master cash account, yearly budget report and costing reports.



Training



Our training involves arranging professional courses, from our affiliated institutes to continuously upgrade professional skills and knowledge of the seafarer, as per "STCW-2010" convention of IMO, and as per "Recruitment and Placement Licence" and "MLC-2006." We also conduct in-house briefing / education and imparting training to seafarer with regard to operations, technical maintenance and running repairs of the ships under our charge. This training is imparted to seafarer with regard to safety management system and international 'Safety Management Code', for operating ships.





Ship Repairs and Maintenance

A complete repair solution to the Marine Industry Based in the Mumbai, **NMMS** is the name trusted for quality and perfection. Established with a mission to provide excellent services and meet the customer's demands

We undertake **turnkey jobs** for all kind of repairs works on marine machineries and equipments fitted on vessels.

Our specialty includes repairing of all kinds of:

Main Engines
Auxiliary Engine } Major Overhauling
CPP

Propeller & Shafting

Gearboxes

Gen Sets

Air Compressors

Cleaning Coolers

Valves

Boiler repair and all other marine related works



Repair Team

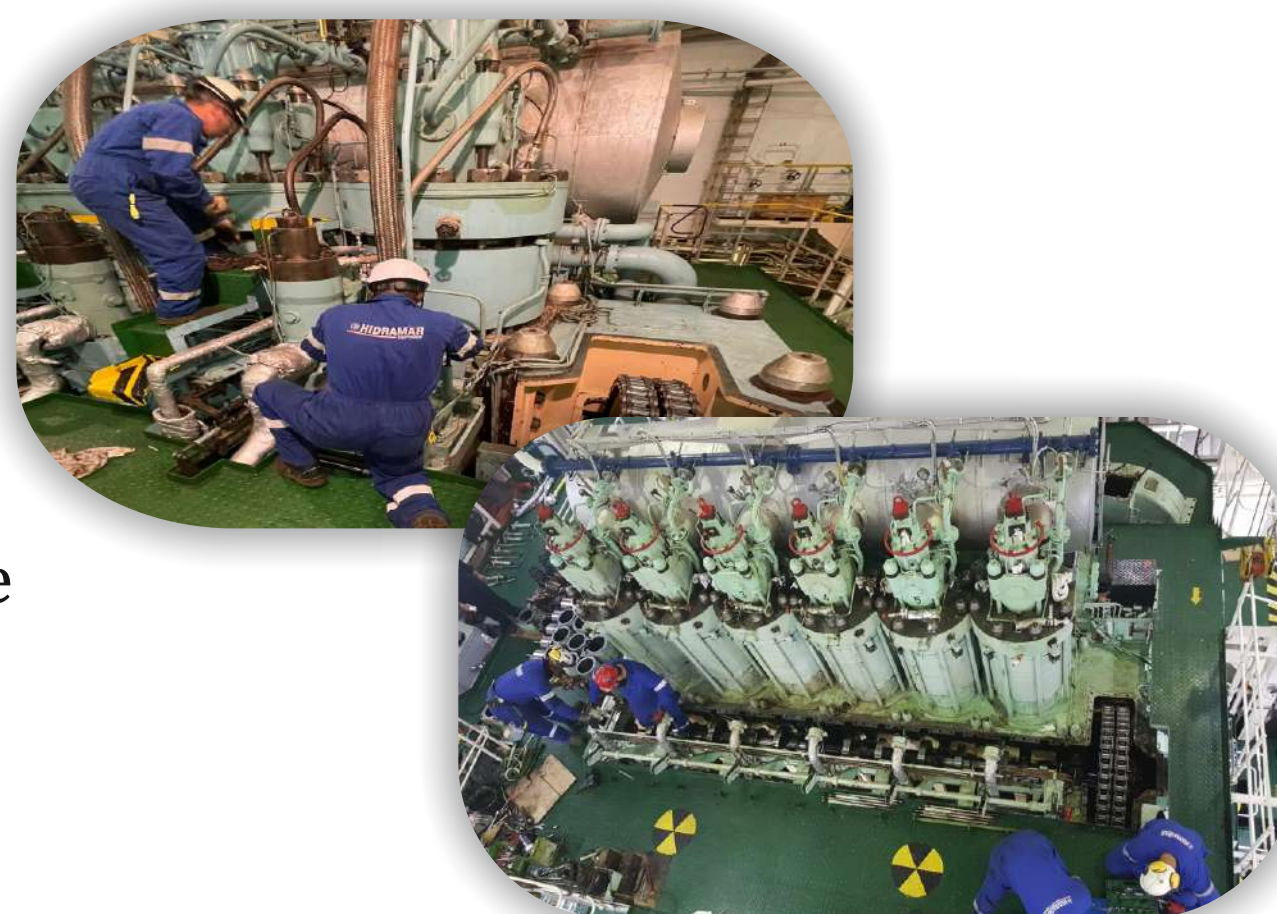
We provide **Repair team** of experienced Engineers and Technicians having thorough knowledge of quality workmanship for ansite repair jobs.

Fully equipped workshop with all kind's modern machineries.

With qualified operators to undertake any kind of repair challenge.

We are capable to do the below jobs:

- 1) Engine overhauling-4 strokes, 2 stroke.
- 2) Propeller shaft remove and refit in D.D.
- 3) Engine and gearbox alignment
- 4) Stern tube Alignment
- 5) Pump overhauling
- 6) Air compressor Overhauling
- 7) Valves
- 8) Rudder stock remover for Seal change & refit
- 9) Welding / Fabrication on any type plate work, pipi line



We at NMMS value our customer and meet all the demands and complete the repairs within the given time frame



Technical Management

- Technical / Engineering Management consultant & Support.
- Planned project maintenance, financial planning & Risk Management.
- Continuous condition assessment and performance monitoring.
- Special / Annual / Intermediate Surveys.
- Ship Audits, Condition Surveys and updating Certification in Compliance with latest regulations.



- Pre- Vetting, Pre- Purchase & Oil Major Inspections.
- Insurance, claims handling and Investigations.
- Machinery maintenance, technically expertise team to carry repair jobs.
- Marine System testing & commissioning, Dry docking & Budgeting.
- Spare Parts procurement, Stores & Bunkering.
- Plans approval / supervision of new building / modification / conversion of existing vessel / flag and class liaising.
- Preparing and implementing operational manual & plans.

***Nautical Marine Has experienced and knowledgeable staff & professionals on board and ashore.**

The staff on board and ashore go hand -in-hand, always focusing on the requirements of the current Shipping markrts / Marine industry. Our entire Shore team offers the highest level of ship management services emphasizing on safety, environmental protection and shiipboard maintenance at competitive and cost-effective rates.

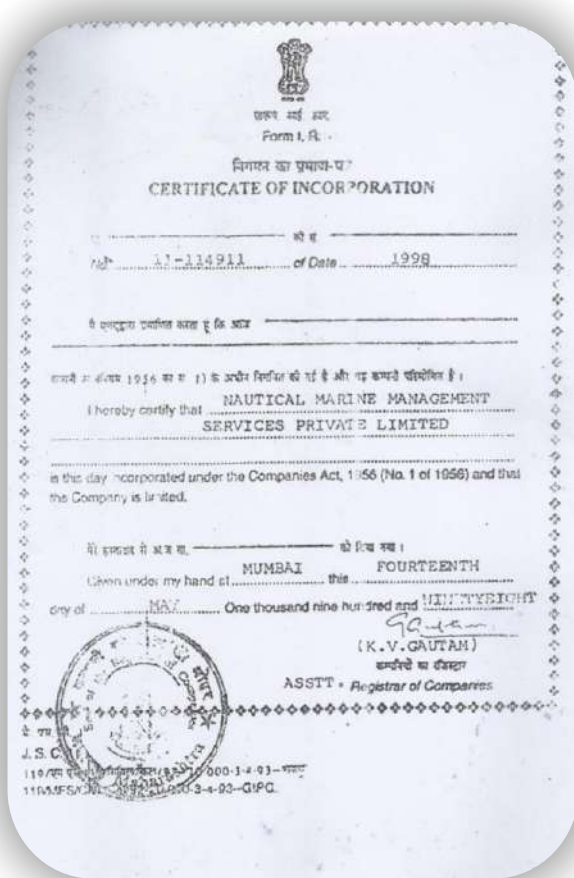


Ships are provided with full technical support and practical advice from our shore-based management team. Our team of specialized, professional technical superintendent continuously monitors the vessels to maintain standards and operational effectiveness while being cost-efficient. We are offering our clients a custom-made service the best suits their requirements.

Our aim is to zero the downtime of day-to day management issuse while meeting and operating in accordance with the statutory requirement and in- compliance with and International Safety Management (ISM) to maximize the efficiency of vessel operations.



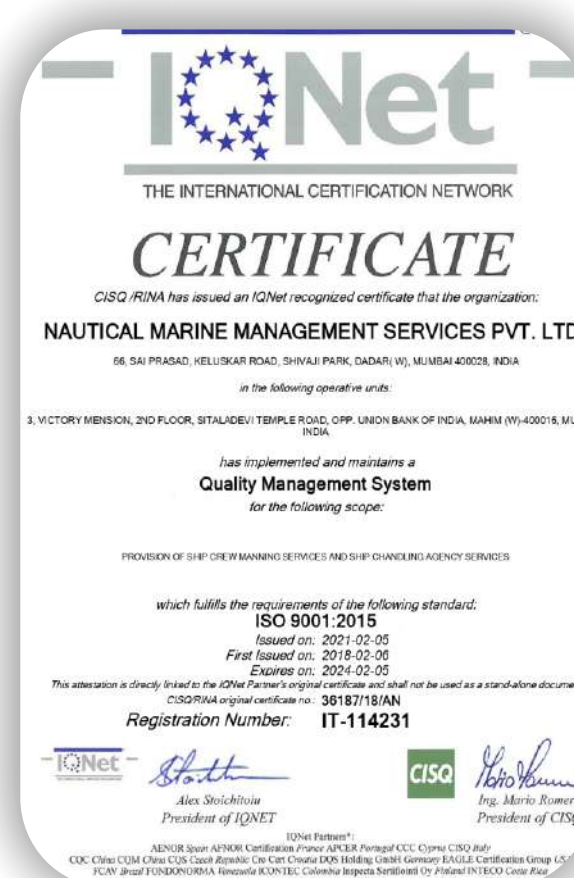
Quality Certification



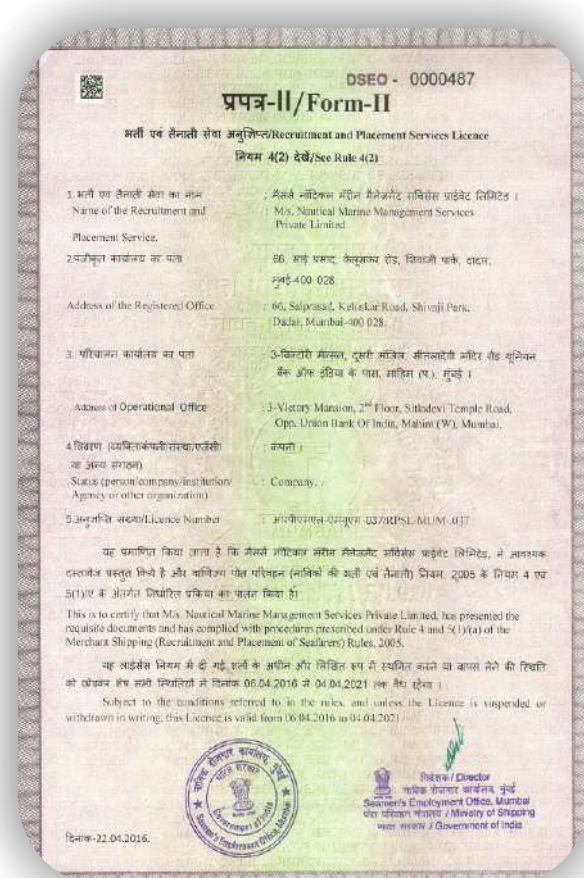
Incorporation Certificate



ISO 9001: 2015 Certificate



Quality Management Certificate



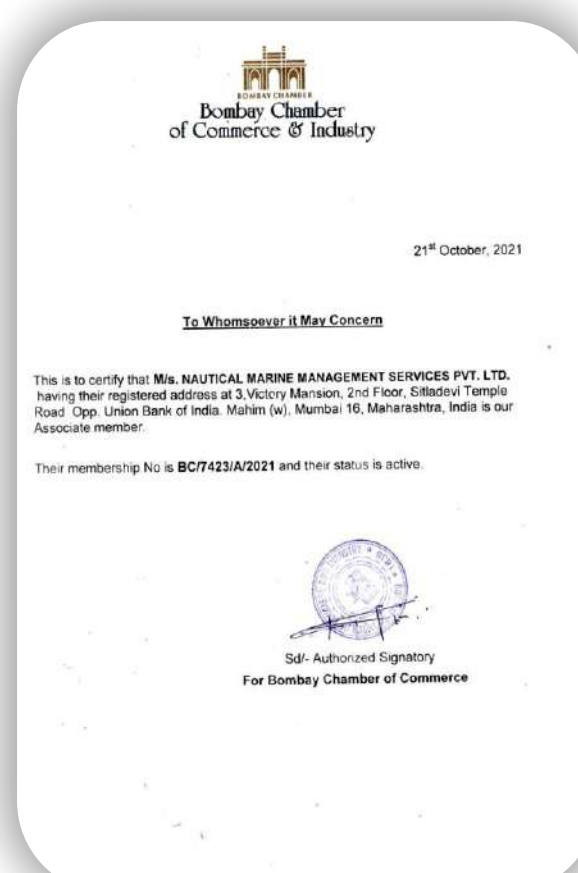
Recruitment Placement Services License



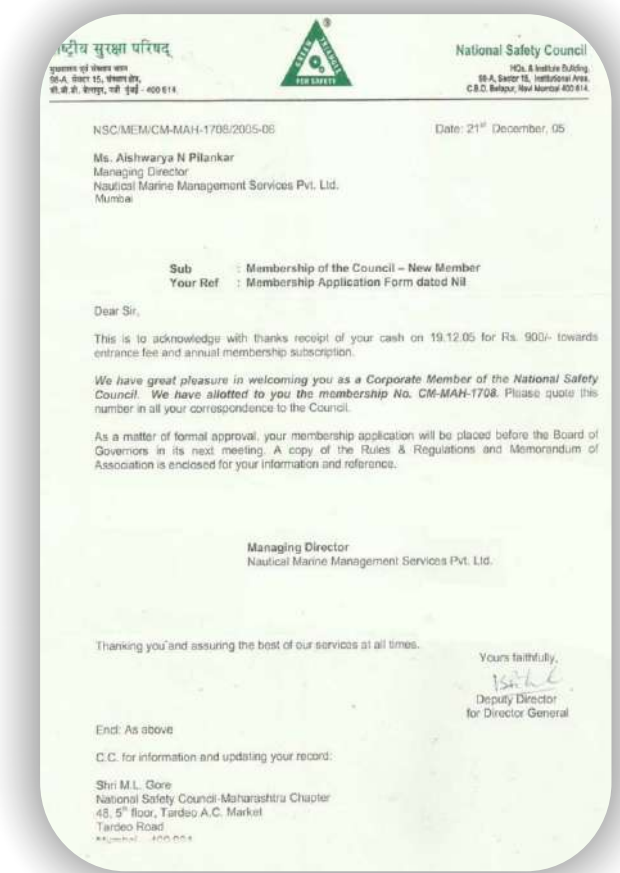
MLC-2006 Certificate



DOC Certificate



Chamber of Commerce Certificate



Members of National Safety Council



Members of IMF



Nautical Marine Management Services Pvt. Ltd.

LIC No. : RPSL/MUM/037

Web: www.nauticalglobal.com

NMMS /QM/7.5.1/CRP/01

Date: 15/02/2016

COMPANY/ SEAFARER'S RECRUITMENT POLICY

1. We state no fees or other charges for Recruitment or for providing Employment to seafarers are borne directly or indirectly by the seafarers.
2. The seafarer's personal data/ documents and other details will be kept as confidential.
3. There will be no biased discriminatory policy based on race, colour, sex, religion, politically opinion, national extraction or social origin. while recruiting or for providing Employment and will not use any means, mechanisms or list intended to prevent or deter seafarers from gaining employment for which they are qualified.
4. We confirm that repatriation of stranded seafarers, his maintenance and the transportation of mortal remains of the expired seafarers to his home will be incorporated in the contract of employment of our principals.
5. The contracts of employment shall be governed under the maritime labour law of principal's nationality.
6. For any grievance the seafarer can approach the master of the vessel/ship's owners, if same not attended, they can approach us on our contact details provided in the contract of employment as manning agents, failing which they can approach the Director General Of. Shipping, Mumbai.
7. In case of any grievance redressal mechanism it should be obligatory on the company to examine and respond to any complaint concerning their activities and advice the director of general shipping for unresolved grievances.
8. In case of death or disability of any seafarers on board, our agency will be liable to inform the concerned government authorities/SEO/DG and the seafarers next of kin within 24 hours of such death & disabilities.
9. Documents copies of all advertisement issued, interview call letters, correspondence with applicants , copies of appointments letters etc. of all the seafarers recruited through our agency, will be maintained for the period of five years
10. The original documents of the seafarers, as and when required by us, shall be safely stored and the receipt of the same shall be provided to the seafarers.
11. On filing application for placement through our agency, seafarer will have to give acknowledgement to state that he is aware of full style address and license number & expiry date of license.
12. All seafarers must have a passport, STCW2010 courses and seaman's book as applicable, before they seek employment.
13. All seafarers must be physically and medically fit to perform the duties, they have to carry out at sea as per their rank.
14. We employ seafarers who have completed age of 18 years.
15. The seafarer is responsible for the correctness, currentness and validity of data provided by him in the Application Form.
16. The seafarer shall be adequately certificated and experienced for the post and type of vessel, he is supposed to join.
17. The seafarer shall maintain discipline on the vessel and must obey the orders of his seniors and Master of vessel.
18. The seafarer shall use personal safety gears on the vessel.
19. The seafarer shall not consume, handle or deal in drug trafficking or alcohol on the vessel.
20. Welfare fund for crew other than officers will be calculated on sign off, proportionately for his tenure and the sum will be deposited in next quarter with Seafarers Welfare Society.

For Nautical Marine Management Services Pvt Ltd.


Aishwarya Pilankar
Managing Director



CIN : U63090MH1998PTC114911

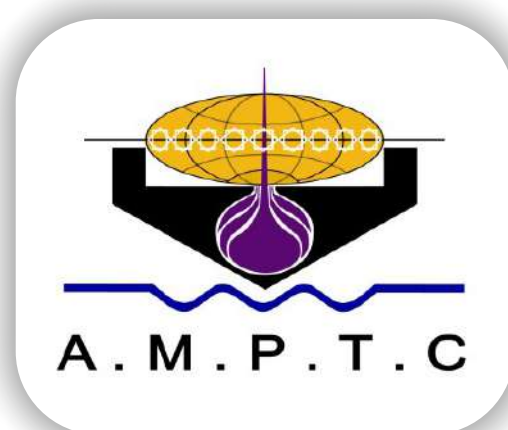
Certified: ISO 9001-2015/MLC2006/ Members : National Safety Council

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Our Customers, Partners and Associates.





Company Award & Article

Nautical Marine Management Services

A YOUNG, DYNAMIC FIRM PRIMARILY POSITIONED IN GLOBAL MARINE SEGMENT

With the upsurge in total tonnage and rise in international trade, Marine Market is globally envisaged to grow at a CAGR of 6 to 7 percent. As the requirement of tonnage is believed to showcase a consistent growth rate in the upcoming future, the same growth rate is expected to be reflected across the Indian companies operating in this domain as the Indian marine services are considered to be the best of their kind. Providing one-stop solutions to its world-class reputed clients, Nautical Marine Management Services (NMMS) aspires to establish itself as a premium leader of Marine services in the future by growing articulately and exponentially with its expanding customer base. A ship management company, NMMS was established in 1998 to provide customized and one-stop solutions to all ship owners and managers at a global level. Acknowledged for its prolific technical expertise by the virtue of its strong operations and management team that provides best in class service to its clients globally, NMMS has been able to carve its identity as a young, dynamic, and fast-growing organization.

Delivering one-stop solutions to the marine and offshore industries with services such as Ship Management Consultant, Technical and Engineering Management, Ship Chartering Services, Ship Insurance Products, Crew Management, crew training, Operational Management, Logistics and so on, NMMS is committed to providing high quality and cost-effective quality services to all valued customers simultaneously ensuring value for their money and customer satisfaction. "Our USP lies

in our approach to our customers' queries, as we believe in keeping ourselves proactive and updated with the upcoming industrial regulations, and market studies to reach our clients faster. Implementing these changes at a faster rate, we strive to be the best and fastest solution provider by remaining available 24x7 for our customers to reduce the running time and cost of the vessel. It helps our firm to bestow our clients with effective solutions even before they can have a problem and that's what gives us the edge in this market," states Ms. Aishwarya Pilankar, MD, Nautical Marine Management Services.

Our focus is to move from competition to contribution. We don't try to defeat, together we win. We believe in keeping ourselves proactive and updated with the upcoming industrial regulations, and market studies to reach our clients with faster and better solutions.

Contributing to Society
In accordance with the rehabilitation expectations of clients after covid-19, NMMS is being transparent and available in every possible way to its client base to minimize the possible human error and enable an all-in-one solution to the clients. Sharing one case study, Aishwaryagadgets: "We always look towards benefiting our clients. I would like to share one such incident during the time of Covid-19 1st lockdown, when the families of seafarers who were on board the ships were horrified and worried about their loved ones being stuck for an unknown time. We put our stop forward and our entire team started working from home, day and



night to communicate with every individual directly and through the social platform to keep them updated and correctly informed about their families in distress. We were also able to have an option of charter flights open only for Seafarers for specific destinations. With our associate team taking timely and fast actions by communicating and finding solutions along with the help of authorities, we could help our principal clients to get not only Indians but foreign national relieved."

With a team that consists of well-experienced energetic individuals, NMMS is equipped with Master mariners, Chief Engineers, Marine Engineers, Masters in ship management with excellent understanding and knowledge of the shipping industry, communication, and technology. With its unique approach towards the clients to give them more than what they have paid for, NMMS believes in contributing to society rather than competing. "The India Marine Service Market is growing as fast as the global marine industry and there is no looking back. With a highly competitive team of ours to reap maximum output in minimum time, we are planning to add new services with our existing clients, simultaneously adding some new clients," concludes Aishwarya. It

NAUTICAL MARINE MANAGEMENT | PROFILE

Nautical Marine Management Services is quietly changing the face of India's shipping management industry. With a successful track record of delivering a variety of services to the famously competitive shipping industry, this family-owned company is a study in patience, persistence and carefully considered decision-making. Managing Director Aishwarya Pilankar spoke to Richard Hagan about what it takes to build one of India's most successful marine management firms.

TEAMWORK MAKES A COUPLE'S DREAM WORK

Aishwarya Pilankar and her husband, Nandkishore Pilankar, established a small maritime business offering technical support on offshore projects and assisting those clients with their new requirements. The arrangement was that Mrs Pilankar would be responsible for the administrative, crewing, logistical and financial side of the business, while Mr Pilankar would handle the technical, maintenance and engineering aspects of the vessels under its care. This proved to be a great decision.

Starting the two partners each operating in the areas within which they were most skilled is a strategy that helped to launch and maintain the company's successful trajectory.

Nautical Marine Management Services' next evolution would come when the company purchased vessels involved with oil exploration. This marked the start of its interests in the oil business, leading to the company first managing tankers on behalf of other owners, and then buying its own tankers several years later, in 2016.

NAUTICAL MARINE MANAGEMENT SERVICES PVT. LTD.

Helping the Marine and Offshore Businesses Accomplish their Aspirations with Top-notch Solutions

Pojo | Innovative Zone

Established in 1998 as a proprietorship firm was further registered as Private limited company in 2008 as "Nautical Marine Management Services Pvt. Ltd." employs the status of an industry leader with more than 20,000+ worldwide professionals' services employed by us till date and 900+ international customers in this year with the support of three times of 27 well-experienced, dedicated professional directed by "Ms. Aishwarya Pilankar". For over two decades now, the organization has served as a global catalyst offering comprehensive solutions to the marine and offshore industries.

Leveraging its technical expertise, solid operations and management team, and tech-driven solutions, NMMS provides the best-in-class service to global businesses. As an experienced, dynamic, and fast-growing organization, NMMS takes a solution-oriented approach to manage and maintaining the valuable assets "SHIPS and HUMANS".

Its head office based in Mumbai, India is a leading Ship Management Company with over 27 years of consistently delivering high-quality solutions. There are many companies trying to achieve what they have. NMMS's solution is effective only because they have specialized in personalized solutions for each client. The team is highly focused on retention of clients by Trust-Building, and Cost-effective Rapid Solutions.

The Mavericks behind the Success

Nandkishore Pilankar - Chairman of NMMS
The founder of NMMS Mr. Nandkishore Pilankar has a profound sailing experience of over 11 years as a Marine Engineer, leading NMMS since last 27 years and taking it on higher latitude. His expertise evolves an excellent track record in Technical Ship management, in Preventive, Predictive, and Corrective ship maintenance & repair and Dry-Docking expertise.

Nandkishore is a visionary and innovative leader. Aishwarya Pilankar - Managing Director of NMMS
The Co-founder Ms. Aishwarya Pilankar, Managing Director of NMMS having her experience in Private Banking & Finance, holds 25 years of experience in Shipping, Operations & Administration, Crewing & Manning, New Project Risk analysis & Management, and quality control. She is an excellent business leader who believes in leading by example in academics, she has a master's in Economics & Finance, Masters in ship management, Bachelor's degree in Psychology and currently studying Law in 2nd year.

Valuable Services Offered By NMMS

The company delivers its efforts to flourishing as a one-stop solution to the Marine and Offshore industries with the following services:
Marine Management Consultant
Ship Technical and Engineering Management
Ship Sale & Purchase
Ship Chartering/Booking Services
Marine Insurance Products & Claim Settlement consultation
Crew and Manning Management
Operational Management
Pay Roll Management
Training
Logistics



Aishwarya Pilankar MD

Words of Wisdom

"When you move your focus from competition to contribution, life becomes a celebration."

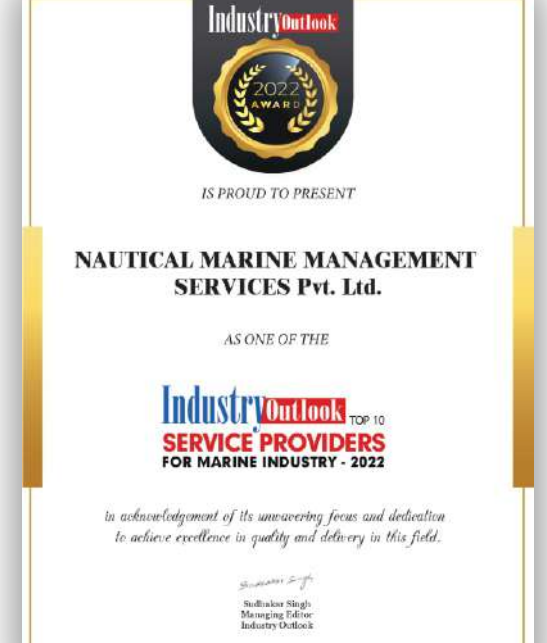
"We don't try to defeat. Together we win."

Significant Changes in the Ship Industry
Speed and space have changed, and technological advancements have simultaneously made things more straight forward and more intricate. Although social media has helped in many ways, while news national and international can reach us faster, the technology has made the communication easier, faster and more convenient also inexpensive, worldwide safety regulations and standards now require us to be on top all the time. As a result, Ship Managers' needs to keep itself upgraded towards the changes globally. To follow such regulations keeping in mind the long-term benefits of all, the environment, the Life of living being at sea and Humans too, while ensuring that the owners of the Ships get good returns on their highly expensive assets keeping them secure and making good profits to encourage them to keep growing. This completes the cycle. "Together we Win."

Aishwarya's Take on the Local Shipping Industry

The potential is huge, considering that only 2-3% of global shipping comprises Indian companies. The problem lies with policymaking.

We need a lot of new shipbuilding yards as it is highly technology as well as human indispensible industry, that can provide jobs for a lot of skilled and unskilled laborer's as well as generate a lot of foreign investment and





Logistics Support

- Visas
- Ticketing
- Local Transportation
- Accommodation

Operational Management

- Mobilizations & Voyage Operations
- Ship Operating Manual & Plans
- Pre-Vetting Inspections
- Vessel pre-purchase Inspections
- Ship Audits & Survey
- Risk Management
- Conditional Survey



Other Activities

- Marine and Asset Insurance
- IT Service & Support to Marine Client
- Software Development- Client Specifies





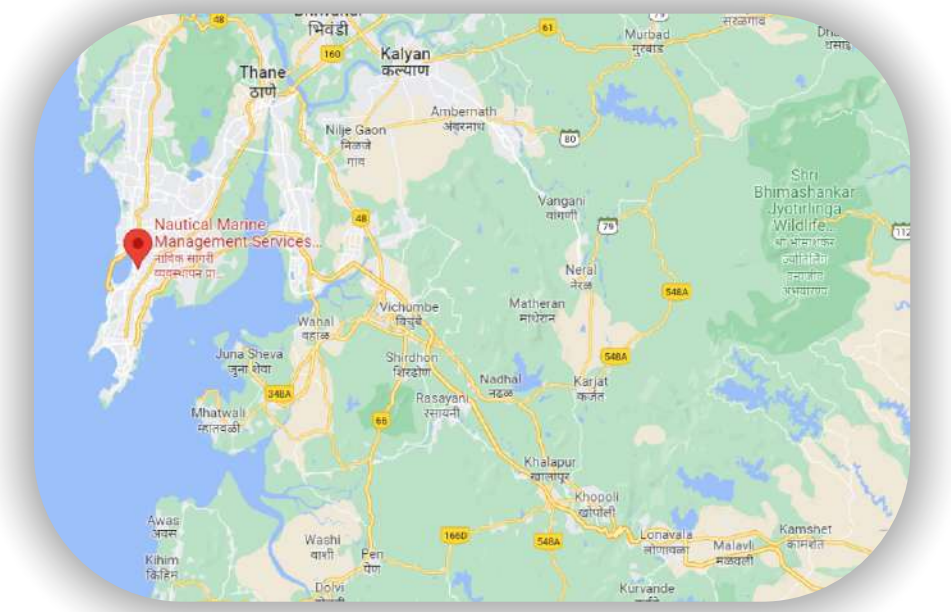
Contact

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Organisational Chart

